


CLASS XI BUSINESS STUDIES (054) SAMPLE QUESTION PAPER (2024-25)		
MM – 80	TIME: 3 HOURS	
<p>General instructions :</p> <ol style="list-style-type: none"> 1. This question paper contains 34 questions. 2. Marks are indicated against each question. 3. Answers should be brief and to the point. 4. Answers to the questions carrying 3 marks may be from 50 to 75 words. 5. Answers to the questions carrying 4 marks may be about 150 words. 6. Answers to the questions carrying 6 marks may be about 200 words. 7. Attempt all parts of the question together. 		
1.	<p>Assertion (A): Though WTO is a successor to GATT, it is much more powerful body than GATT. Reason (R): It governs trade not only in goods but also in services and intellectual property rights (IPR).</p> <ol style="list-style-type: none"> a) Both A & R are true, But R is not the correct explanation of A. b) Both A & R are false. c) A is true, but R is false. d) Both A & R are true and R is the correct explanation of A. 	1
2.	<p>Select the type of hundi where the merchant on whom the hundi is drawn has to have certain level of creditworthiness in the market.</p> <ol style="list-style-type: none"> a) Nam-jog Hundi b) Sahyog –Hundi c) Dhani- jog Hundi d) Furman- jog Hundi 	1
3.	<p>According to section 464 of _____ maximum number of partners in a partnership firm can be 100, But as per the Companies Rules 2014, the maximum of members in partnership can be _____.</p> <ol style="list-style-type: none"> a) Companies Act 2013, 50 b) Partnership Act 1932, 50 c) Companies Act 2013, 200 d) Partnership Act 1932, 200 	1

4.	<p>Infer the correct option from the following statements, that doesn't hold true about 'Trade Credit'.</p> <p>a) It appears in the records of the buyer firm as 'accounts payable'</p> <p>b) It depends upon the financial strength of the seller</p> <p>c) Large amount of funds can be generated through trade credit</p> <p>d) It depends upon the reputation of the buyer</p>	1										
5.	<p>Identify the service highlighted in the picture.</p>  <p>a) Banking</p> <p>b) Communication</p> <p>c) Insurance</p> <p>d) Advertisement</p>	1										
6.	<p>Match the columns and choose the correct alternatives:</p> <table border="1" data-bbox="277 1140 1398 1333"> <thead> <tr> <th data-bbox="277 1140 1170 1182">Column I</th> <th data-bbox="1170 1140 1398 1182">Column II</th> </tr> </thead> <tbody> <tr> <td data-bbox="277 1182 1170 1220">A. Protects the scientific Inventions</td> <td data-bbox="1170 1182 1398 1220">i. Copyright</td> </tr> <tr> <td data-bbox="277 1220 1170 1257">B. A right conferred upon the creators of a Cinematographer</td> <td data-bbox="1170 1220 1398 1257">ii. Trademark</td> </tr> <tr> <td data-bbox="277 1257 1170 1295">C. Protection given to aesthetic appearance</td> <td data-bbox="1170 1257 1398 1295">iii. Patent</td> </tr> <tr> <td data-bbox="277 1295 1170 1333">D. Helps in distinguishing similar products</td> <td data-bbox="1170 1295 1398 1333">iv. Design</td> </tr> </tbody> </table> <p>a) A – iv, B – iii, C – i, D – ii</p> <p>b) A – ii, B – iv, C – i, D – iii</p> <p>c) A – iii, B – i, C – iv, D – ii</p> <p>d) A – iii, B – iv, C – ii, D – i</p>	Column I	Column II	A. Protects the scientific Inventions	i. Copyright	B. A right conferred upon the creators of a Cinematographer	ii. Trademark	C. Protection given to aesthetic appearance	iii. Patent	D. Helps in distinguishing similar products	iv. Design	1
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7.	<p>The funds required by 'Meesho' to advertise in the newspapers are an example of_____.</p> <p>a) Ploughing back of profits</p> <p>b) Trade credit</p> <p>c) Fixed capital requirements</p> <p>d) Working capital requirements</p>	1										

8.	<p>Malkeet Kaur has initiated a food chain specializing in different varieties of baked snacks in India with branches in Delhi, Ahmedabad and Indore. She managed the initial capital for starting the business by investing her personal savings and resources. Recognize the funding method used by Malkeet Kaur for her startup.</p> <p>(a) Venture capital (b) Angel investment (c) Crowd funding (d) Bootstrapping</p>	1
9.	<p>The society aims to fight against the big capitalists and enhance the bargaining power of the small producers. Select the type of cooperative society highlighted in above case</p> <p>a) Consumers cooperative societies b) Marketing cooperative societies c) Producers cooperative societies d) Farmers' cooperative societies</p>	1
10.	<p>_____ is an acknowledgment that a company has borrowed a certain amount of money which it promises to repay at a future date.</p> <p>a) Debenture b) Public Deposits c) Inter corporate deposits d) Loan from Commercial Banks</p>	1
11.	<p>Name the segment in which Flipkart and Amazon belongs to.</p> <p>a) B2B Commerce b) B2C Commerce c) C2C Commerce d) Intra-B Commerce</p>	1
12.	<p>The capital of the company is divided into number of parts each of which is called _____.</p> <p>a) Dividend b) Profit c) Interest d) Share</p>	1
13.	<p>Indicate the type of trade which aims at equitable distribution of goods within a nation, speedily and at a reasonable cost.</p> <p>a) Internal trade b) Wholesale trade c) Retail trade d) External trade</p>	1

14	<p>Select the correct option that doesn't fall within the scope of geographical indication.</p> <ul style="list-style-type: none"> a) Handicrafts b) Food stuff c) Agricultural Products d) Bottles 	1
15	<p>From the following statements, choose the correct option referring to example of insurable interest.</p> <ul style="list-style-type: none"> (1) Trustee holding the property on the behalf of others. (2) A company insuring the life of brand ambassador. (3) Father taking insurance policy on the life of his son. (4) Ms. Harshita taking insurance policy in the name of her friend. <ul style="list-style-type: none"> a) 1, 2, 3 are correct but 4 is incorrect. b) 1 and 2 are incorrect but 3 and 4 are correct. c) 1 is incorrect but 2, 3 and 4 are correct. d) 1, 4 are correct and 3, 2 are incorrect. 	1
16	<p>Memorize the service offered by the retailer which helps them to manage their business with relatively small amount of working capital.</p> <ul style="list-style-type: none"> a) Availability of goods. b) Grant of credit c) Specialized knowledge d) Sharing of risk 	1
17	<p>Identify the product that people are most likely to be uncomfortable buying on the Internet.</p> <ul style="list-style-type: none"> a) Books b) Movies c) Furniture d) Medicines 	1
18	<p>Read the following statements carefully and choose the correct alternative:</p> <p>Statement I: Bill of Lading is also a document of title to the goods and as such is freely transferable by the endorsement and delivery.</p> <p>Statement II: Like a Bill of Lading, an Airway Bill is a document wherein an airline company gives its official receipt of the goods on board its aircraft and at the same time gives an undertaking to carry them to the port of destination.</p> <ul style="list-style-type: none"> a) Both the statements are true. b) Both the statements are false. c) Statement I is true, Statement II is false. d) Statement II is true, Statement I is false. 	1

19	<p>It simply earns an income by investing in shares, bonds, bills, or notes in a foreign country or providing loans to foreign business firms</p> <p>a) Foreign investment b) Portfolio investment c) Foreign Direct Investment d) Cross licensing</p>	1
20	<p>_____ type of GST is payable on all interstate supply of goods and services.</p> <p>a) IGST b) FGST c) CGST d) DSGST</p>	1
21.	<p>(A) The Department of Posts (DoP), trading as India Post, is a government-operated postal system in India, which is part of the Ministry of Communications under Government of India. It was formed on 1st October 1854.</p> <p>a) Identify the type of public sector enterprise which has been described above b) Describe any two features of this form of organisation other than the one which have been mentioned in the given paragraph.</p> <p style="text-align: center;">OR</p> <p>(B) NTPC is carrying on various projects of energy and power. Majority of its shares are held by the government of India. It was registered under the previous Companies Act. It enjoys all the characteristics of a company. The boards of directors are appointed by the government. The Board and shareholders are responsible for the efficient working of the company. The company prepares its annual report and submits to the appropriate authorities.</p> <p>a) Name the type of public sector enterprise referred to in the above para. b) State any two features of the type of public sector enterprise identified in part (a).</p>	3
22.	<p>(A) Differentiate between Life , Fire and Marine Insurance on any three basis</p> <p style="text-align: center;">OR</p> <p>(B) Categories any three types of telecom services</p>	3
23.	<p>Hari tells Mohan in the presence of Keshav that Keshav is the partner in the firm of Hari Enterprises. Keshav shows no objection to the statement of Hari. Mohan gives a loan of ₹ 50,000 to Hari Enterprises under the impression that Keshav is a partner in the firm. Later on, Hari enterprise was unable to repay the loan to Mohan. Therefore, Mohan filed a suit against Keshav to repay the loan. In return Keshav refused to repay the loan on the ground that he is not a partner in Hari Enterprises. But court took decision in the favour of Mohan as Keshav knowingly allowed himself to be represented as a partner in the firm.</p> <p>a) Identify and explain the type of partner being highlighted in the above case. b) Mention the way-out through which Keshav can get away from the claim of Mohan.</p>	3

24.	<p>Healtho Ltd.' is a popular health management company offering a wide range of healthcare products to the customers. Two years back, the company started a series of online fitness classes and this segment of business has been a big hit right from its inception. It has helped the company to make huge profits. By taking into consideration, the requests from many of its regular clients, the company has now decided to start fitness centres at five strategic locations within the country. The management of the company has decided to use the portion of their undistributed earnings to finance the new business venture.</p> <p>Identify and explain any two merits and one limitation of the source of business finance that the company intends to use for financing its expansion plans.</p>	3
25.	<p>Three friends Arun, Tarun and Varun are engaged in different types of activities to earn their livelihood. Arun describes his occupation by saying that, transfer of interest is not possible in case of my occupation and at the same time it does not require any capital investment." Tarun remarks," in my occupation also transfer of interest is not possible, but one needs to possess high degree of specialized knowledge in a particular field." Varun shares that, in his occupation transfer of interest is possible with some formalities and also capital investment is essential. In context of the above case:</p> <p>(a) Identify the different types of economic activities in which Tarun and Varun are involved.</p> <p>(b) Give any three points of difference that have not been mentioned in the above para between the activities in which Tarun and Varun are involved.</p>	4
26.	<p>(A) Explain the meaning and three advantages of 'Mail Order House'.</p> <p style="text-align: center;">OR</p> <p>(B) Explain the meaning and three limitations of 'Chain Stores'</p>	4
27.	<p>Latha has decided to persue a Startup Venture to offer organic pet food. She has already done a self-introspection to be assured of her potential in the concerned field. Furthermore, she has conducted an online research with participation of pet owners, regarding the extent to which the need for availability of organic pet food is unsatisfied.</p> <p>a) Identify the concept through which Latha decided to persue its set up. b) State the three features of the concept identified.</p>	4
28.	<p>Identify the following documents of external trade:</p> <p>a) This receipt is given by the commanding officer of the ship to the exporter after the cargo of loaded on the ship.</p> <p>b) A statement of the no. of cases/packs and the details of the goods contained in these packs.</p> <p>c) It is a written instrument whereby the person issuing the instrument directs the other party to pay a specified amount to a certain person / the bearer of the instrument.</p> <p>d) It is also known as a vehicle / gate pass.</p>	4

29.	The conduct of industry, trade and commerce using the computer networks is gaining popularity now days. Identify the concept highlighted in the given statement and also state its three benefits.	4
30.	(A) The businessmen are responsible for aggravating pollution, so it becomes the moral duty of businessmen to take some positive steps for controlling this problem." In the light of this statement, explain the role of businessmen in environmental protection. OR (B) Business assumes various responsibilities towards different interested groups. Explain such responsibilities towards government and consumers.	4
31.	(A) Radhika Ltd. has good growth prospects. So it is planning to expand its business. For this the company needs additional funds. The finance manager reports that the company's assets are free to be mortgaged for the purpose of borrowings. However, the existing owners have to dilute their voting powers. a) Suggest and explain the source of finance most suitable for Radhika Ltd. b) Explain the advantages of the source of finance identified above. OR (B) Mayur is running a business enterprise needs financial, technical and managerial services for the smooth functioning of his business enterprise. He went to an institution that provides medium and long term finance also aims at promoting industrial development of the country and conduct market services for his convenience. a) Recognize the appropriate source of finance discussed in above. b) Write five merits of the source identified in part (a)	6
32.	(A) Mohit started buying goods from Germany. He collected information about export price and terms of export. He got registered with the DGFT & obtained an IEC number. Discuss the next four steps he needs to undertake before buying goods from Germany. OR (B) "The Government has passed export quality control and inspection act 1963 for compulsory inspection of certain products by a competent agency as designated by the government for exporting goods". Enumerate the four steps that immediately precedes the step mentioned in above statement	6
33.	Master Ltd., a foreign company, started its business in an under-developed country. The size of the business is quite large. The company has plenty of resources. It employs thousands of people in the under-developed country. The raw materials used by the company are readily available here. However, since there was not demand for these raw materials here, the producers were unable to get the best price for it. Due to this reason, the producers were discouraged. Some local businessmen used to act arbitrarily earlier, but now they have corrected themselves. The reason for their becoming better is competition with the foreign company. Now their arbitrary approach has ended	6

	<p>altogether. Master Ltd. is using completely the latest technology in its various business activities. As a result, the local people also have got the opportunity to learn the new technology. Because of using the modern technology and doing production at a large scale, the company's cost of production is very low. Because of its huge size and status, the company occupied a dominant position in the market and took over some domestic firms.</p> <p>a) Identify and explain the type of business enterprise is referred to in the above para</p> <p>b) Also explain any three features of the enterprise identified in (a) by quoting the lines from the above para.</p>	
34.	<p>Axis Ltd. made an application for registration to the registrar of the company on 3rd March 2024, with an objective of manufacturing jute bags to sell it with in the country. The registrar issued the document on 8th of March, mentioning the date of 5th March on it. Later on it was discovered that company had already entered into a contract with Alia Ltd. On 4th March, which it couldn't complete and Alia Ltd. filed a suit against the company and also questioned on the existence of Axis Ltd. But the court refused the claim of Alia Ltd.</p> <p>a) Mention the document of formation of company is highlighted here.</p> <p>b) Identify and explain the type of contract in which Axis Ltd. Has entered.</p> <p>c) Why the claim of Alia Ltd. was refused by the court of law. Explain by quoting lines from case.</p>	6